

June 2018



INSIGHT

MVC Annual Meeting June 7, 2018 Will be held at Monte Vista Coop's Community Room.



PRESIDENT'S REPORT:

We just finished another positive year. The audit is complete and we are already into another year.

We are paying out \$389,891 in patronage this year, all cash. We are also retiring \$488,827 in equity for a total cash back of \$878,718 to our members.

We have three good candidates running for two places on the board, Scot Schaefer, Byron Kunugi, and Tyler Mitchell. The ballots will be mailed out soon. If you are a voting member, look for them in the mail.

Remember the Coop is your business. You have a vested interest in its success. Your equity is only as good as the success of the company. When your Coop is successful we are able to pay patronage and retire equity as it becomes due. As I said before, we are paying back nearly \$900,000 to our members this year. We understand we have to earn your loyalty and we are working hard to earn it.

We are always looking for better ways to serve you. This year we decided that to continue with the grain department was not in the best interest of the coop as a whole. With the reduced small grain acres in the valley we were not receiving enough grain to run this department profitably. If the situation changes we may be in a position to reopen that facility.

The Annual Meeting is June 7th this year here at the Coop. The meal starts at 5:00 P.M. and the meeting will begin at 6:30 P.M. We hope to see you here. Thanks for your past patronage and we look forward to this coming year.

See you June 7th.

Mike Boothe President/CEO

ACCOUNT INFORMATION:

We are excited to let you know that we have added another option for you to be able to make a payment on your account. Although we love seeing our customers who come in to pay in person, we know there are many out there who would like the option of paying on-line and we now have that option available! You can pay by ACH or by debit/credit card through our Pay-Pal Account. The ACH option has no additional fee at this time, however we do charge a 3% fee if you use your debit or credit card.

In order to take advantage of paying on-line, you will need to sign into your account through our webpage, www.mvcoop.com. If you are not currently set up to view your account on-line you will need to do so first. When setting up, you will need your account number and the last four digits of the SS or EIN number that was provided when your account was initially set up. That information ensures that you are the person who should have access to your account. If you set it up a while back and have forgotten your password, please call 852-5181 and ask for Nancy Sechrist or Judi Neufeld. Once you have access to your account on-line, you will click on the Account Statement. After doing that, you will see the Pay Account button. Click on that and your payment options will appear. If you are paying your statement balance, please click on pay by invoice. A screen listing all of the unpaid invoices will appear with check marks in front of each one; by clicking on the check marked invoices you do NOT wish to pay, it will remove the check mark.

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Our mission is to provide options and information, leading edge technology, quality products and services to enhance profitability of the membership today and in the future.

With the new day comes new strength and new thoughts.

Eleanor Roosevelt

Board Nominees



Scot Schaefer is a third generation farmer with over 31 years of experience. After obtaining a B.A. in production management from Western State College he decided to go into the farming business. Early on he held a job as a ditch rider while farming and operating a dairy with his Dad. Currently he grows barley and hay and has a cow/calf operation. Farming is his passion, emphasizing in small bales for horse hay. Scot is active in water issues. He is a board member for sub district 2, serves as president of the San Luis, and consolidated ditch companies, and he also is a director on the Rio Grande Water Users Association. Scot and his wife Michelle have two daughters Emily and Elizabeth who are both teachers in the valley, and a son, Simon who is attending South Dakota School of Mines. They also have two grand kids and are realizing the wonders of being grandparents! Scot is currently serving his third term as a Monte Vista Coop board member and is currently Chairman of the board. He has a great appreciation for the importance of the coop to our local farmers as well as our local economy and is very motivated to keep the Coop strong and meeting the needs of its members.



Tyler Mitchell

My name is Tyler Mitchell and my wife Melissa and I have two children, Madeline (9) and Sophia (7). We are part of a farming operation in the Sargent area. Together with my brother Clay and father Mike we raise potatoes, malt barley, quinoa, and green manure under center pivot irrigation. I received my bachelor's degree in Bio-Resource and Agricultural Engineering from Colorado State University.

I am currently a board member of the Colorado Potato Administrative Committee which is a marketing committee for the Colorado potato industry, and the National Potato Council which is a national representative of the potato industry on legislative and regulatory matters. I am also a member of the Colorado Farm Bureau, a 4-H leader, and serve as a board member of the Sargent School Board of Education.

I am running for a board position because I believe the Monte Vista Coop is very important for our Ag Industry and the community we have here in the San Luis Valley.

If elected I will use my experience as a business owner, as well as my experience serving on other boards to help the Coop continue to successfully serve the needs of the industry and the community.



Byron Kunugi has been part of the family farming operation in the Blanca/Ft. Garland area since high school. He currently works closely with his brother and nephew and together they raise potatoes, Coors barley, wheat, and alfalfa. He earned his degree from Adams State University in Business Administration and Marketing.

He is a current board member of the Colorado Potato Administrative Committee, the Costilla Soil Conservation District and the Costilla County Fire Protection board. Byron is a retired fireman and has served on the Colorado Pesticide Advisors committee and is a former Vice President of finance on the National Potato Council.

He feels like the Monte Vista Coop is a vital part of the economy and wants to be a part of ensuring it reaches the needs of our members. If elected Byron will bring common sense, leadership, and experience to the board of directors.

Account information cont.

Click on the refresh button on the bottom of the page, and your payment amount will change. If you accidentally unmark the invoices you wish to pay and left those you do not want to pay marked, simply click on the Invert Selection button and it will reverse everything. You also have the option to pay specific invoices, the entire account balance or just a specific amount. Also make sure you select either Pay by Credit Card or Pay using ACH. Once you have made your payment, it will show up on your account in one or two business days. If you make your payment Friday, Saturday or Sunday, it will not show on your account until Monday.

We would also like to remind you that we can email your invoices to you daily and/or your statement monthly for your convenience. If you are interested in that option, please call and provide us with your email address. We will also periodically be emailing sale pricing and specials to those who wish to receive that information. We will not use your email address for that if you are not interested.

For those who received a mailed statement in May, we included a form asking for your help in updating our records with phone numbers and email addresses. If you didn't receive a statement, please call us at 852-5181 so we can update your records and provide you with the above options you may wish to use as well.

ALAMOSA BRANCH :

The Alamosa store will be having some exciting changes coming this summer. We will be removing the old fuel tanks and dispensers and replacing them with new. This will help with both the logistics of keeping product available, while meeting upcoming standards for fuel dispensers. The new tanks will not only be larger, but will also include more compartments allowing us to now offer premium gasoline, along with off-road (red) diesel. Both of the diesel dispensers will be high flow, and allow us to better meet the needs of our customers. The project should be started after Memorial Day, and we are hoping to be done well before grain harvest begins. We appreciate your patience and understanding in working with us through this construction, and look forward to being better able to serve you in the future.

Community Effort for our Progressive Agriculture Safety Day Program

Our Progressive Agriculture Safety Day program was a success. We would like to send out a special thank you to all the presenters and to the schools that participated, as well as to our local donors. This event wouldn't be possible without your help!

We had to make some last minute changes because of Ski Hi closing for their remodeling so we would like to thank the Nazarene church for letting us use their gymnasium on such short notice.

The weather was beautiful that day so one of our classes was able to be presented outside. We had Sun Safety, 811 Call Before You Dig, Chemical Look-a-likes, Electricity Safety from REC, Roll Over Awareness from Colorado State Patrol, Stranger Danger from Del Norte Police Department, Fire Safety from Monte Vista Fire Department, Lawnmower and Small Power Tool Safety from MVC Farm Store, and Grain Safety from MVC Fertilizer/Grain Dept.

In attendance this year there were 324 students, 12 public schools and 2 home schools.

PRESORTED STANDARD
U S POSTAGE PAID
Monte Vista, CO USA
PERMIT NO. 85

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*2001-02 A.P.R. financing for up to 60 months on purchase of select new Kubota M7 Series equipment from participating dealers in stock quantities available through Kubota Corp. (Kubota). **\$5,000 instant rebate applied to the purchase of select new Kubota M7 Series equipment from participating dealers in stock inventory. Rebate is not available with the A.P.R. or other promotion of financing. Certain equipment may be excluded. See dealer for more information. Offer ends 3/31/02. See us at 81144 for more information. Offer ends 3/31/02.

Ask for Stan at the Equipment Division
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MVC FARM STORE ANNUAL
YARD SALE

JULY 14TH

Watch for more information to
come.