

**THE MONTE VISTA COOPERATIVE
TUESDAY, JUNE 16, 2020
2020 ANNUAL MEMBERSHIP MEETING**

The annual membership meeting was called to order by Board Chairman Scot Schaefer at 6:00 p.m., Tuesday, June 16, 2020 at the offices of the Cooperative in Monte Vista, Colorado, pursuant to notice. Due to COVID-19 safety consideration, the meeting was held by video conference. In attendance were the Board members Dale Bartee, Moe Bond, John Curto, Sherry Haugen, Alvin Kunugi, and Roger Mix. Also present were President and CEO Eric Hinton, CFO Judi Neufeld, and Counsel John C. McClure from McClure & Eggleston, LLC. The Cooperative's employees and members attended only by video conference, which was live, but with no live participation by the members.

Eric Hinton gave the invocation.

Sherry Haugen was recognized, confirmed notice of the meeting, and reported that a quorum was present through reception of the mail-in ballots.

A motion was made to dispense with the reading of the minutes of the previous annual meeting. Upon motion duly made, seconded, and unanimously carried, the reading of the minutes of the 2019 annual membership meeting was waived. Upon motion duly made, seconded, and unanimously carried, the minutes of the 2019 annual membership meeting, as submitted and approved by mail by the membership, was approved by the Board

Scot Schaefer, reporting on the Board committee for nominations, stated that the nominees for the three open Board positions were Moe Bond, John Curto, Roger Mix, and Cory Myers. Information pertaining to each, along with addressing the membership by mail and through the Cooperative's webpage, had been provided.

Mr. Schaefer presented the Chairman of the Board report. He thanked the patrons of the Cooperative for their continued support. He also introduced the members of the Board of Directors, Mr. Hinton, Mrs. Neufeld, and Mr. McClure. He recognized the diligent work of Mr. Hinton and the dedication and good work of the administrative staff and the Cooperative employees.

Financially, the Cooperative had a profitable year with an additional \$302,935 increase in working capital. The Board was pleased to approve a 45% cash patronage payment to the members of \$449,608 along with an equity retirement payment of \$379,209. Mr. Schaefer acknowledged that the farming community is experiencing challenges with water issues, market disturbances, and employee and patron safety considerations along with the effect on the Cooperative. He expressed confidence in Mr. Hinton and his staff to meet these challenges and to continue to serve the members.

Mr. Hinton presented the President and CEO's report. He thanked the Board of Directors for their continued support, recognized the employees for their good efforts and services to the Cooperative, and thanked the patrons for their support.

2020 was a successful year for the Cooperative, with a showing of a local profit of \$1,210,565, a net income of \$2,512,382, and with working capital increasing to \$5,217,022, even after paying out a total of \$828,817 in equity and patronage to the patrons.

Special recognition was given to the various departments. The TBA has been very busy as the only tire business serving the Monte Vista community. The farm store is doing well considering the current COVID-19 circumstances. Equipment sales, including those of Kubota, were very good. The C-Store had its best fiscal year ever, with good fuel margins. The Alamosa store has a good feed business, and now has new pumps installed at the station. The fertilizer department will miss David Gylling, who has retired, but welcomes Mike Hampel as the new fertilizer manager. Petroleum has enjoyed strong sales. Lastly, the administrative department has been doing good work as recognized by the auditors. He acknowledged that the employees are the lifeblood of the Cooperative with investment in the Cooperative's employees to continue.

Mrs. Neufeld presented the audited financial statements. She commented on various aspects of the balance sheet and the income statement that had been provided to the membership.

Mr. Schaefer asked if there was any unfinished business; there was none. He also asked if there was any new business, and there was none. He asked for any questions, but no questions had been submitted by the members before the meeting.

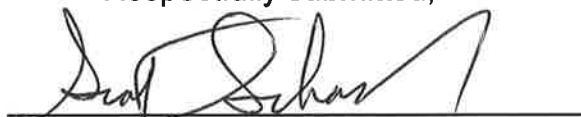
Roger Mix reported on the 2020 scholarship winners. The Dennis Kay Memorial Scholarship was awarded to Lexis Metz, while the Mike Kelley Memorial Scholarship was awarded to Jennifer Johnson. Additional scholarship monies were awarded to Wyatt DePriest, Makenzie Rogers, and Kaitlyn Quinlan. Mr. Mix also reported on the current endeavors of past recipients of the Cooperative's scholarships.

The election results were reported. Moe Bond, John Curto, and Roger Mix were each re-elected to the Board of Directors.

No other business came before the meeting.

The meeting was adjourned at 6:13 p.m.

Respectfully submitted,


CHAIRMAN


SECRETARY